



PLATFORM  
API based





# A History of 8 Years in Development

## Eight years of continuous development and improvement



### Functionalities Built in:

- Proximity
- CMS
- Groups
- Formats
- Notifications
- Microsites
- API Reporting
- Digital Prizes
- Whatsapp Integration
- POS Integration
- .CVS Reporting
- BI Reporting
- Mastercard Integration
- Check-in/out Clock
- Bi-directional Formats
- AI Formats
- Off-line



First tests with companies to put proximity technologies and digital instructions into use through a CMS, in the same way they begin with formats



The platform is stressed with high volumes of users and data and we add e-commerce functionalities



The platform is consolidated in Sales, Supervision and Loyalty Plans with large volumes of data and users. There is growth in a pandemic, the purchase of Quaker by Shell is experienced



The Hovup platform is renamed as FO after a JV agreement with Kio Networks, it is enabled as a Multi-client platform and functionalities of bi-directional, intelligent formats and integration with Mastercard are added. And we expanded to the Dominican Republic



Pandemics

2015

2016

2017

2018

2019

2020

2021

2022

2023



Hovup is founded, a company focused on digital and proximity marketing designed for the entrepreneur



Hovup's identity is changed to the current one and we begin implementations of payment methods, artificial intelligence and Business Intelligence



Loyalty project begins integrating all the previously built functionalities and real-time monitoring of data coming from formats in the field is tested



Functionalities continue to be added to the platform and smart formats. The BIP platform for points of sale begins



With all the experience and what we have built in these last 7 years, we seek to bring the FO solution, hand in hand with Kio Networks, to SMEs and Medium Enterprises, as well as continue with large corporations.





# Exposure of Our Backend Through API Services

API services to get functionality on the customer-owned front-end:



Web

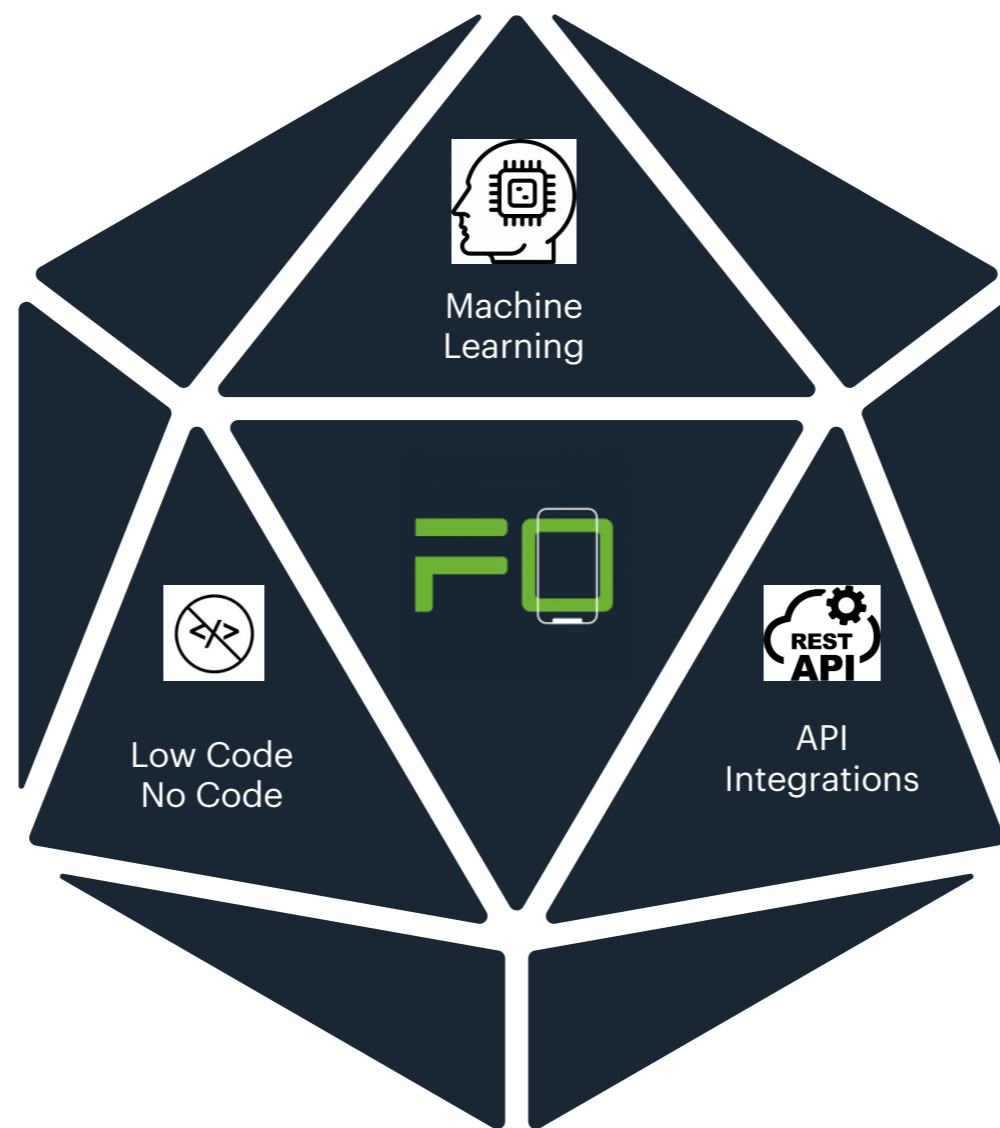


Apple

On boarding, Enrollment or KYC

Redentions

CMS



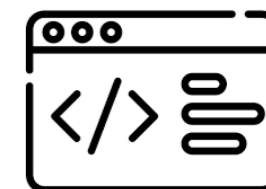
Loyalty Points

Forms

Products or Services



Android



Front-end Source Code



# What is PERN?

Technologies already consolidated in the world of programming



**P** PostgreSQL

**E** EXPRESS JS

**R** REACT JS

**N** NODE JS



PostgreSQL is a relational database that is reliable and secure. This makes it ideal for storing data that must be related to each other, such as customer data, product data, and order data.



Express JS is a forgiving web framework (Cross-Browser Compatible), written in JavaScript and hosted within the NodeJS runtime. The module explains some of the key benefits of this framework, how to configure your development environment and how to perform common tasks in web development and publishing.



React.js is used to make web pages and works with virtual DOM elements, while on the other hand React Native uses native Android and iOS UI elements to create applications for both platforms.



Node JS is an open-source, cross-platform, runtime environment that allows developers to create all kinds of server-side tools and applications in JavaScript.



# What Companies Use PERN?

Technologies already consolidated in the world of programming



**P** PostgreSQL

**E** EXPRESS JS

**R** REACT JS

**N** NODE JS

PostgreSQL

express

React

node.js

Fuente: Bard de Google





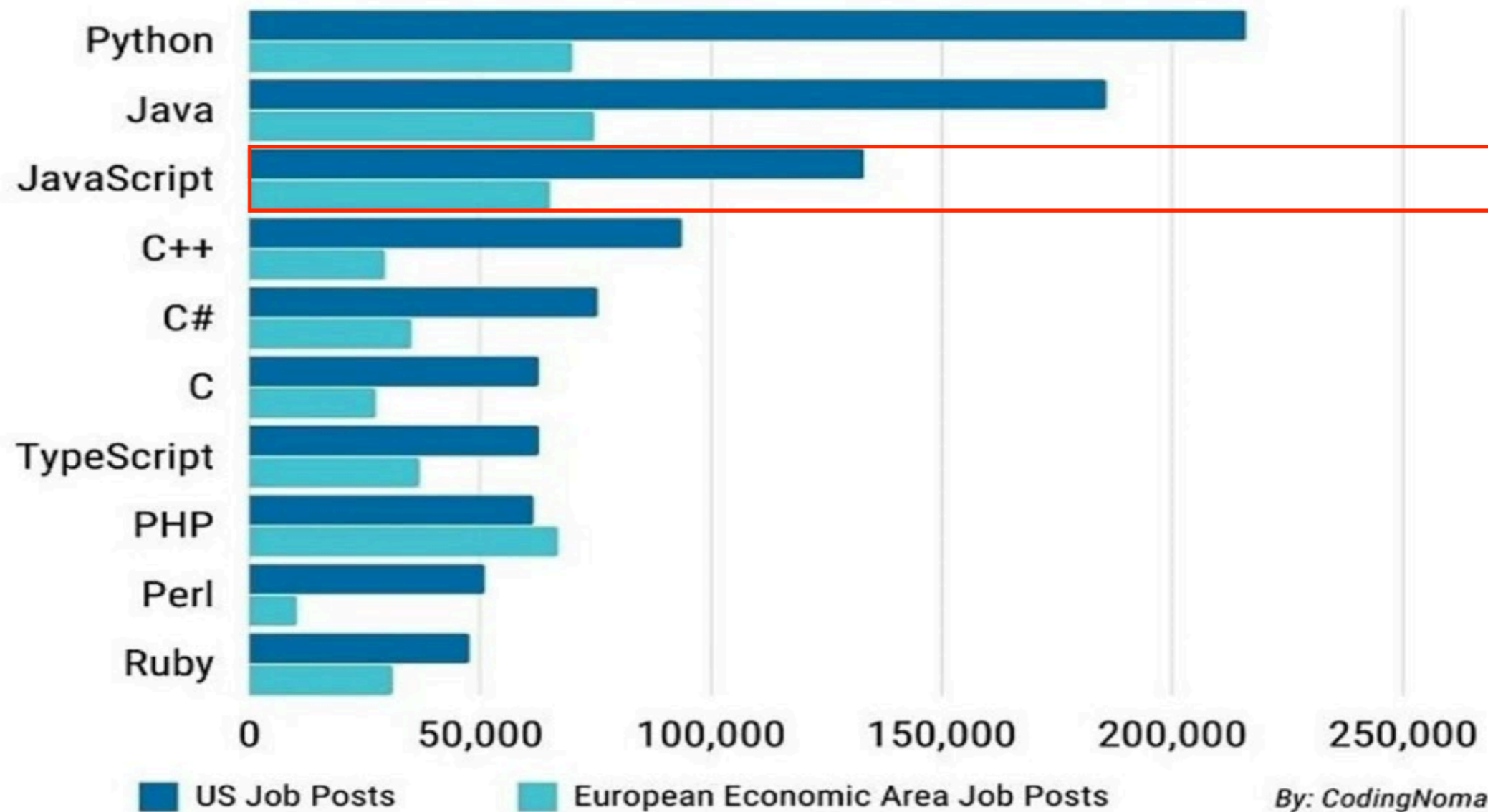
# Most used languages in the world

Versatility in the use of programmers through commits



## Most in-demand programming languages of 2022

*Based on LinkedIn job postings in the USA & Europe*



Source: Bard de Google



## 22 - End Points

- |               |                   |             |
|---------------|-------------------|-------------|
| Address       | Membership        | Quiz        |
| Answer        | Membership Levels | Segment     |
| Batchcard     | Membership User   | STP Balance |
| CLABE         | Notification      | User        |
| Custom Fields | Oxxo Pay          |             |
| File          | Prizes            |             |
| Group         | Question          |             |
| Invite        | Quiz User Log     |             |
| Login         | Quiz User         |             |

### Login/Refresh

1

### User

Global to the USER

- |                     |              |               |
|---------------------|--------------|---------------|
| Address             | Notification | Quiz User Log |
| Invite              | Oxxo Pay     | STP Balance   |
| Stripe Subscription | Stripe Pay   | CLABE         |

M

### Segment

LOCAL to the SEGMENT PER USER



- |           |                   |               |
|-----------|-------------------|---------------|
| Batchcard | Membership        | Quiz User     |
| Group     | Membership Levels | File          |
| Prizes    | Membership User   |               |
|           | Quiz              | Custom Fields |
| Question  | Answer            | Answer        |



# FO Logic Endpoint Organization

<https://sandbox-api.foplatform.com/api-docs/#/>



Segment	
Database	
Required	User ID
Required	Nombre
Optional	Image

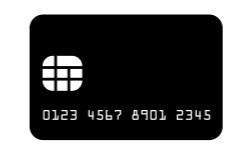
Membership	
Entity Config	
Required	Segment
Required	Nombre
Optional	pre-
Optional	Image

Membership Level	
Entity Level	
Required	Membership
Required	Nombre
Required	Type (Boolean)
Required	Number_Level
Optional	Image
Optional	Membership

Custom Fields	
Custom Fields	
Required	Membership
Required	Name
Required	Type (Array)
Required	Required
Required	Render
Optional	Position
Optional	tag_level
Optional	tooltip

Membership User	
Entity Element	
Required	Segment ID
Required	Membership
Required	Membership
Required	User ID
Required	Name
Required	CLABE (Boolean)
User ID	Alias
User ID	email
User ID	Mobile
Optional	Image
Optional	Last Name
Optional	Gender
Optional	Birthday
Optional	refer_to
Opt u Req	Custom Fields

Object		Person	
Optional	Alias	Required	Alias
Optional	Email	Required	Email
Optional	Mobile	Required	Mobile

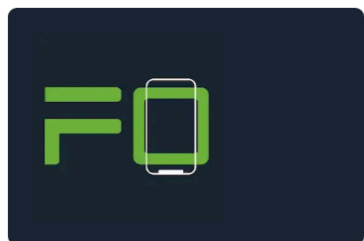


Genera una V-Card

- (Hidden)
- (Required)
- (Optional)
- Solo si aplica







- Home
- Databases
- Entity Configuration
- Entity Levels
- Custom Fields
- Entity Elements
- Sign Out

## Custom Fields

PTI TKM
PTI TKM
Select a Entity

Create Custom Field +

Custom Field Name	Field Type	Status	Required	Visible	
¿Qué tipo de Entidad Fiscal eres?	dropdown	Active ✓	Active ✓	Active ✓	
¿Estás dado de alta bajo el RESICO?	dropdown	Active ✓	Active ✓	Active ✓	
¿Quieres agregarte como perceptor de PTI's?	dropdown	Active ✓	Active ✓	Active ✓	
¿Cuanto percibes anualmente, incluyendo salarios e intereses?	number	Active ✓	Active ✓	Active ✓	
¿Confirmamos como TKM Technology registrará tus pagos de IVA e ISR?	dropdown	Active ✓	Active ✓	Active ✓	
Identificación Oficial Persona Física con Actividad Empresarial	url	Active ✓	Active ✓	Active ✓	
Razón Social / Nombre registrado fiscalmente	text	Active ✓	Active ✓	Active ✓	
Dirección Fiscal	text	Active ✓	Active ✓	Active ✓	
Constancia de Situación Fiscal	url	Active ✓	Active ✓	Active ✓	

FO Platform helps you to build your platform logic and data requirements through the use of a Dashboard



# Our Infrastructure Plans

All needs covered!



1

Try our technology and capabilities, model your project or MVP for free



Free

Price Free

Entregable	Descripción
Base de Datos	1 Segment
Volume of Use	1,000 API Calls/Month
Environment	Sandbox
Dashboard	FO
API Endpoints	2 in Sandbox
1 Level Navigation Dashboard	Not included
2 Level Navigation Dashboard	Not included
UX FIGMA Web Design	Call Us
UX FIGMA Mobile by Design	Call Us

2

Cloud-based and thought to be for small projects



Easy to Digest

Price 99 USD / Month

Entregable	Descripción
Base de Datos	3 Segments
Volume of Use	5,000 API Calls/ Month
Environment	Production
Dashboard	FO
API Endpoints	2 per Database in Production 2 in sandbox
1 Level Navigation Dashboard	Call Us
2 Level Navigation Dashboard	Call Us
UX FIGMA Web Design	Call Us
UX FIGMA Mobile by Design	Call Us

3

Cloud-based and thought to be for medium projects



Eight of Hearts

Price 199 USD / Month

Entregable	Descripción
Base de Datos	Dedicated DB
Volume of Use	Unlimited
Environment	Production
Dashboard	FO
API Endpoints	2 per Database in production 2 in sand box
1 Level Navigation Dashboard	Call Us
2 Level Navigation Dashboard	Call Us
UX FIGMA Web Design	Call Us
UX FIGMA Mobile by Design	Call Us

4

Our dedicated solution for large projects, in-house projects or governmental



The Crown Jewel

Price Call Us

Entregable	Descripción
Base de Datos	Dedicated DB
Volume of Use	Unlimited
Environment	Production
Dashboard	FO
API Endpoints	2 per Database in production 2 in sand box
1 Level Navigation Dashboard	Optional
2 Level Navigation Dashboard	Optional
UX FIGMA Web Design	Optional
UX FIGMA Mobile by Design	Optional



# FO Implementation Process for Paid Plans

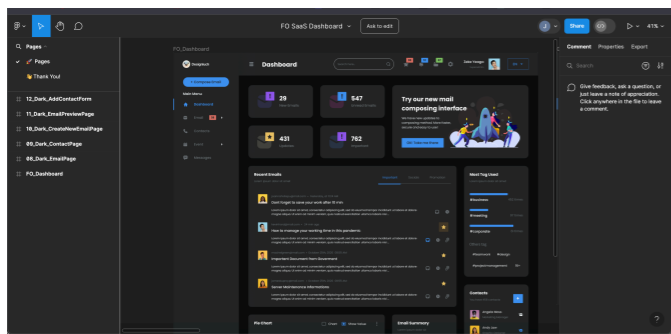
1 - 2 - 3 / Done!



1

## Graphic Prototype, UX Definition and FO Mapping - "Mobile First".

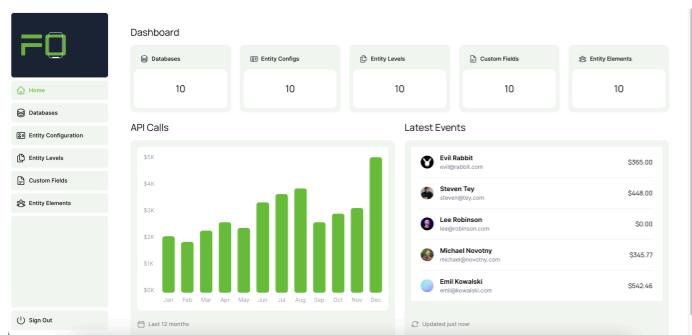
We deliver a FIGMA Prototype to show you the final mobile outcome and user experience



We assign a product manager to map data requirements with FO endpoints and define the middle-end programming with back-end integration



We map all the required data into our FO Dashboard and create your backend environment, we will know all middle-end needs.



1 to 3 Months

16'ks to 48k's

2

## Dashboards and Middle-end Implementation

We use existing frameworks, platforms and AI capabilities to convert front-end requirements into code.

NEXT.JS

builder.io



We implement 1 Level or 2 Levels navigation dashboard prototypes for web navigation. And Landing Pages.



Finally in the implementation stage we code all middle-end requirements to match business rules and mathematical algorithms



3 to 6 weeks

4,8k's to 9,6k's

3

## Testing, Staging and Production Phase

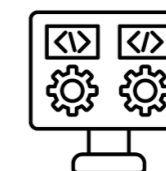
We have been working in a sandbox environment available to you at <https://api.sandbox.foplatform.com>



We do all kind of testing before launching to production in an assigned domain.



And, finally, depending on the plan and infrastructure that you define we take your project to production,



4 to 6 hours

2 k's



**Gracias**

<https://foplatform.com>